

# AZUNA® **CASE STUDY**



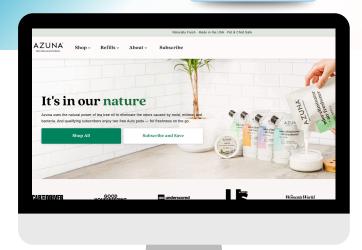
# Fresh Start, Naturally:

How Young With Solutions Helped Azuna Fresh Build Organic TikTok Momentum



and Reach • 267K+ TOTAL VIEWS

- Without Spending a Dime on Ads



#### **CHALLENGES**



Before teaming up with Young With Solutions, Azuna Fresh had a powerful product — but no traction on TikTok. They needed to educate a new audience on natural air purification, without sounding like a sales pitch. With no clear posting strategy or creative direction, the brand struggled to stand out or stay consistent in a crowded feed.

## **COMPANY: AZUNA FRESH**



Azuna Fresh creates natural, non-toxic air purifiers powered by tea tree oil eliminating odors caused by mold, mildew, and bacteria.

Without a clear TikTok presence, the brand needed help introducing its mission to a new, fast-scrolling audience.

That's when Azuna partnered with Young With Solutions to craft a creator-led strategy rooted in education, authenticity, consistency — no paid ads, just real traction.





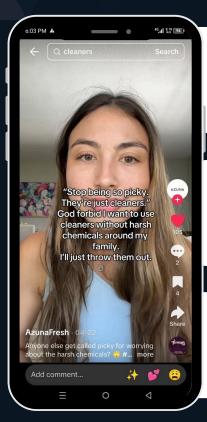




# THE CLEAN-LIVING CONTENT STRATEGY



**Young With Solutions** engineered a full-funnel TikTok strategy grounded in education, lifestyle storytelling, and platform-native creativity — all aligned with Azuna's mission for natural, non-toxic air care:



TREND-DRIVEN, ORGANIC CONTENT



We created videos *using trending audio* and culturally relevant formats to meet users where they already were — without forcing the product.

EDUCATION MEETS ENTERTAINMENT



We explained non-toxic living *in simple*, *playful ways* that felt right at home on TikTok.

HIGH-IMPACT PINNED VIDEOS



We pinned the best-performing educational videos to the top of Azuna's profile — instantly telling new visitors what the brand is about.

CAROUSEL FORMAT STORYTELLING



Using *multi-scene videos*, we gave users more context, more story, and more reason to care — all native to TikTok's scrolling behavior.

SEAMLESS PRODUCT INTEGRATION

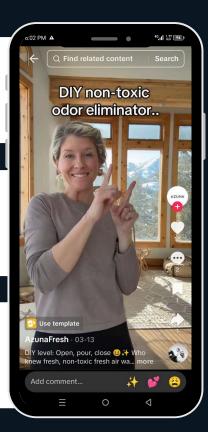


**No awkward ads** — just real people using Azuna products naturally in everyday settings.

DAILY CONTENT CADENCE



Two videos per day, five days a week
— consistently. Plus, **constant performance analysis** to double down on what worked.



# THE RESULT:

# **CLEARING THE AIR ON ORGANIC REACH**



become a trusted voice in the clean living space.



Just real growth from real interest.

# **Multiple Wins**

3 of 5 videos hit 30K+ — not just one-off success.

# **131K** views

a warm, educational intro to non-toxic home products.



**55.2**K views

a lifestyle-focused video featuring clean



**32.2** K views

a trending TikTok
video as an inspiration
for our post



**26.9**K views

Odor Eliminator carousel post

**21.5**K views

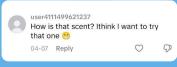
DIY non-toxic odo eliminator





# **Meaningful Engagement**

Real comments, saves, and shares from a naturally interested audience.









# STRATEGIC TAKEAWAY



**Steady Follower Growth:** Built entirely through authentic, unpaid content.



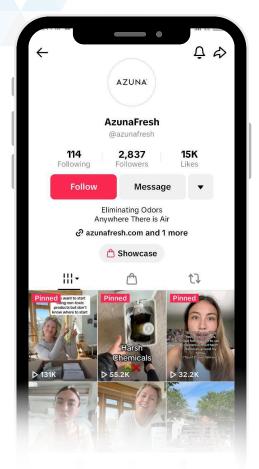
**High Engagement:** Real saves, likes, and curiosity.



**Brand Authority:** Azuna became the voice for conscious air care.

## **AZUNA FRESH**

# Fresh Growth, No Ads Needed



We didn't just get views — we created evergreen entry points that now define how new users discover Azuna.





Most brand TikToks average <10K organic views. Azuna broke 131K without spend.

## **IMPACT**



Positioned Azuna as a credible voice in non-toxic living by prioritizing value-first content that earned attention — not demanded it.

#### **EDUCATION THAT STUCK**

Turned a complex product into bite-sized, scroll-friendly content. Shifted viewers from "what is this?" to "I need this."

#### A BREATHABLE PARTNERSHIP



**Azuna Fresh's** partnership with **Young With Solutions** proves that even niche wellness brands can thrive in the creator economy — without relying on ads.

By blending education with entertainment and consistency with creativity, Azuna didn't just show up on TikTok — they built a scroll-stopping identity that sparked curiosity, trust, and long-term brand authority.

They didn't just join the conversation — they became the go-to voice for clean, conscious living.